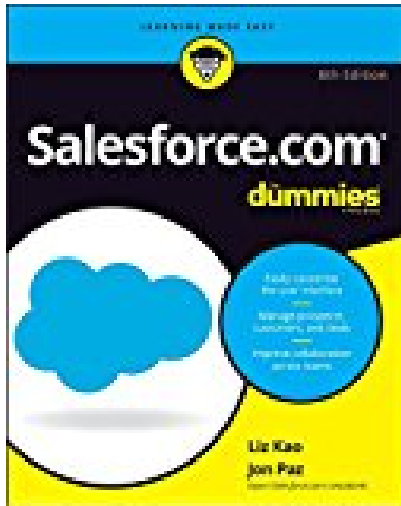


# Salesforce.com For Dummies

---



## BOOK DETAILS

- Author : Liz Kao
- Pages : 456 Pages
- Publisher : For Dummies
- Language : English
- ISBN : 812656301X

[↓ DOWNLOAD](#)

## BOOK SYNOPSIS

Your all-access guide to reaping the benefits of Salesforce.com Salesforce.com has a rapidly expanding influence over the way companies across the globe interact with their clientele. Written by Salesforce.com insiders with years of experience in customer relationship management (CRM) solutions, *Salesforce.com For Dummies* gives you an edge in building relationships and managing your companys sales, marketing, customer service, and support operations. Youll discover how to organize contacts, schedule business appointments, use forecasting tools to predict upcoming sales, create accurate projects based on past performance, and so much more. A customizable, on-demand CRM solution, Salesforce.com allows businesses to organize and manage all of their customer information—leads, opportunities, contacts, accounts, cases, and solutions—in one place. Whether youre a Windows or Mac user, this down-to-earth, friendly guide shows you how to maximize Salesforce.coms capabilities to close deals faster, gain real-time visibility into sales, and collaborate instantly. Customize the new user interface with apps, widgets, and tools Prospect leads, drive sales, and provide outstanding customer service Manage contacts, identify opportunities, and analyze your results Collaborate with colleagues using Chatter If youre new to Salesforce.com or an existing user looking for the latest tips and tricks to maximize its potential, this friendly guide has you covered.

**SALESFORCE.COM FOR DUMMIES** - Are you looking for Ebook *Salesforce.com For Dummies*? You will be glad to know that right now *Salesforce.com For Dummies* is available on our online library. With our online resources, you can find *Applied Numerical Methods With Matlab Solution Manual 3rd Edition* or just about any type of ebooks, for any type of product.

Best of all, they are entirely free to find, use and download, so there is no cost or stress at all. *Salesforce.com For Dummies* may not make exciting reading, but *Applied Numerical Methods With Matlab Solution Manual 3rd Edition* is packed with valuable instructions, information and warnings. We also have many ebooks and user guide is also related with *Salesforce.com For Dummies* and many other ebooks. We have made it easy for you to find a PDF Ebooks without any digging. And by having access to our ebooks online or by storing it on your computer, you have convenient answers with *Salesforce.com For Dummies*. To get started finding *Salesforce.com For Dummies*, you are right to find our website which has a comprehensive collection of manuals listed.